## WEB ANALYTICS REPORT

September 2019

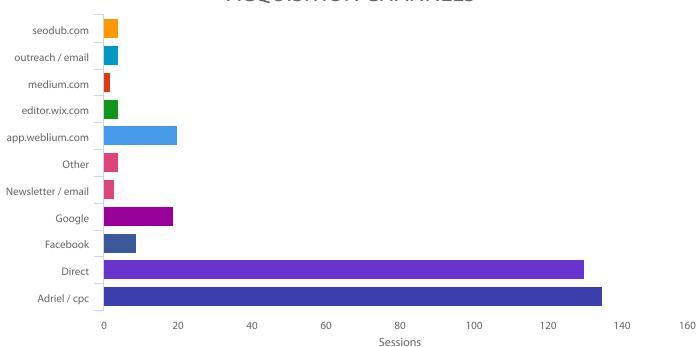
PREPARED FOR PAPARICO



### Overview

PAGEVIEWS SESSIONS VISITORS 557 338 278 +4% +2% -1% PAGEVIEWS/SESSION SESSION DURATION NEW VISITORS 00:01:50 79.59% 1.65 +2% +138% -4%

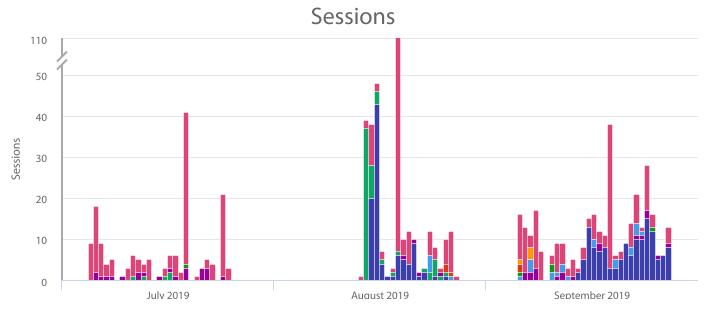
### **ACQUISITION CHANNELS**



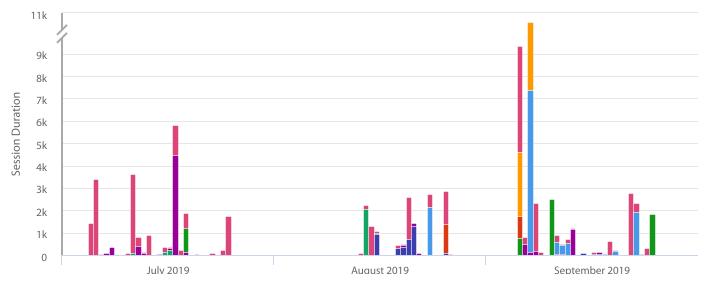
CONTACT US

+∞

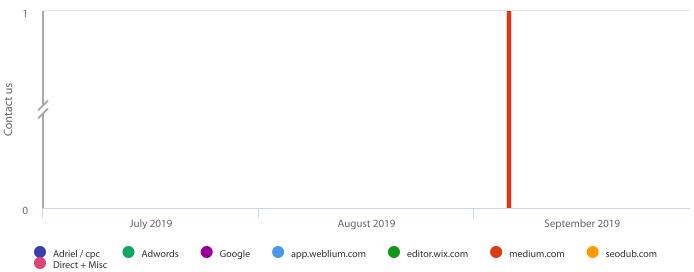
## Trends



## Session Duration







Direct users sessions decreased by 0.76% and time spent increased by 1,041.05%, suggesting marketing efficiency.

There was a notable spike in *Contact us* completions on Sep 2 with visitors from medium.com accounting for 100.00%.

# **Acquisition Channels**

# Organic Search

	Sessions	Session Duration	Contact us
Total	19 +375%	00:01:51 +68%	0 (0.00%)
Google	19 +375%	00:01:51 +68%	0 (0.00%)

 $Our algorithm \ categorized \ the following \ source/medium \ values \ under \ this \ section: google \ / \ organic, google.com \ / \ referral$ 

#### Google Search Terms

	Impressions	Clicks	Average Position
Total	1,562 -59%	0 (0.00%)	64.87 +148%
"mobile advertising agency"	81 -49%	0 (0.00%)	71.95 +21%
"ai powered seo"	73 -19%	0 (0.00%)	28.96 -1%
"social media marketing sussex"	65 -52%	0 (0.00%)	65.88 +11%
"seo lewes"	41 -78%	0 (0.00%)	31.37 +19%
"social media management sussex"	41 -43%	0 (0.00%)	74.39 +6%
"ai powered chatbots"	39 +26%	0 (0.00%)	77.85 +22%
"mobile advertising london"	38 -61%	0 (0.00%)	92.76 +6%
"artificial intelligence seo"	37 -38%	0 (0.00%)	79.86 +13%
"search engine optimisation sussex"	37 -73%	0 (0.00%)	<b>84.27</b> -6%
"ai for seo"	11 -87%	0 (0.00%)	76.55 -12%

The keyword "mobile advertising agency" was responsible for 0.00% of organic search clicks and 5.19% of impressions. Continue using these keywords in future content to increase SEO.

Key Segmer	nts From Organic Se	arch		
Performance	Segment	% of Visitors	Estimated Session Duration	Contact us Probability
Low	Visitors from Google	5.62%	00:01:51	0.00%

#### Social Media

	Sessions	Session Duration	Contact us
Total	11 +175%	00:00:23 -88%	0 (0.00%)
Facebook	9 +125%	00:00:00 -00:03:07	0 (0.00%)
LinkedIn	1 +∞	00:04:16 +∞	0 (0.00%)
Yelp	1 +∞	00:00:00	0 (0.00%)

Our algorithm categorized the following source/medium values under this section: facebook / display, facebook.com / referral, linkedin.com / referral, m.facebook.com / referral, m.yelp.com / referral, m.y

## Email

	Sessions	Session Duration	Contact us
Total	8 +∞	00:00:26 +∞	0 (0.00%)
outreach / email	4 +∞	00:00:52 +∞	0 (0.00%)
Newsletter / email	3 +∞	00:00:00	0 (0.00%)
Email	1 +∞	00:00:00	0 (0.00%)

 $Our algorithm \ categorized \ the following \ source/medium \ values \ under \ this \ section: Newsletter/email, accounts.google.com/referral, outreach/email \ acco$ 

## Advertising

	Sessions	Session Duration	Contact us
Total	0 - <del>6</del> 0	00:00:00 -00:00:34	0 (0.00%)
Adwords	0 -60	00:00:00 -00:00:34	0 (0.00%)

 $Our algorithm \ categorized \ the following \ source/medium \ values \ under \ this \ section: google \ / \ cpc, google, Adriel \ / \ search, cpc$ 

## Miscellaneous

	Sessions Session Duration		Contact us
Total	300 +15%	00:01:56 +148%	1 (0.33%) +∞
Adriel / cpc	135 +38%	00:00:01 -95%	0 (0.00%)
visitors using Android	101 +677%	00:00:00	0 (0.00%)
visitors using Android Webview	66 +6500%	00:00:00	0 (0.00%)
visitors using Chrome	38 +36%	00:00:04 -95%	0 (0.00%)
Direct	130 -1%	00:01:16 +1041%	0 (0.00%)
visitors in United Kingdom	52 +373%	00:02:53 +459%	0 (0.00%)
visitors in England	52 +550%	00:02:53 +359%	0 (0.00%)
visitors during evenings	34 +386%	00:02:47 +∞	0 (0.00%)
app.weblium.com	20 +300%	00:09:05 +28%	0 (0.00%)
medium.com	2 -33%	00:08:04 +10%	1 (50.00%) +∞
visitors during late nights	1 +∞	00:16:08 +∞	1 (100.00%) +∞
bing / cpc	0 -6	00:00:00 -00:00:20	0 (0.00%)

Visitors from Adriel / cpc and Direct made up 78.40% of total sessions, however this segment are significantly less likely to complete *Contact us* than the average visitor.

Visitors from Direct using mobile spent 1.9x more time than other Direct users.

Channels outreach / email and seodub.com became new marketing channels this month and brought 01:44:54 time spent.

egment	% of Visitors	Estimated Session	
	VISICOIS	Duration	Contact us Probability
risitors from app.weblium.com during veekdays	5.33%	00:10:06	0.00%
isitors from app.weblium.com in Lewes	5.33%	00:09:42	0.00%
isitors from Adriel / cpc	39.94%	00:00:01	0.00%
′	reekdays isitors from app.weblium.com in Lewes	reekdays isitors from app.weblium.com in Lewes 5.33%	reekdays isitors from app.weblium.com in Lewes 5.33% 00:09:42

#### Multi-Channel Funnel

Multi-Channel Funnels shows the top paths for the website over multiple visits. For example, a visitor might stumble on your site through organic search, bookmark the site, and come back on a later time through direct.

The following chart represents the top paths. Each box represents a separate visit.



# **Content Engagement**

The chart shows the number of visitors for each page, how many visitors first landed on the page, and how many eventually converted.

### General

	Pageviews	Time On Page	Landed On Page	Session Duration After Landing	Contact us After Landing
Total	534 +51%	00:01:07 +168%	328 +45%	00:01:54 +87%	1 (0.30%) +∞
/	279 -8%	00:00:45 +39%	244 +11%	00:01:46 +87%	1 (0.41%) +∞
/about	55 +∞	00:01:39 +∞	20 +∞	00:07:08 +∞	0 (0.00%)
/login	44 +∞	00:01:15 +∞	14 +∞	00:00:10 +∞	0 (0.00%)
/growth	28 +∞	00:02:16 +∞	10 +∞	00:04:02 +∞	0 (0.00%)
/partners	24 +∞	00:00:09 +∞	11 +∞	00:00:00	0 (0.00%)
/analytics	<b>21</b> +5%	00:02:50 +123%	2	00:00:00 -00:00:04	0 (0.00%)
/contact	20 +∞	00:00:13 +∞	8 +∞	00:00:00	0 (0.00%)
/ppc-advertising	14 +∞	00:00:29 +∞	5 +∞	00:00:00	0 (0.00%)
/chatbot	13 +550%	00:01:53 +16267%	1 +∞	00:00:00	0 (0.00%)
/creative-strategy	9 +∞	00:01:37 +∞	3 +∞	00:00:00	0 (0.00%)
/growth/free-growth-plan	8 +∞	00:03:32 +∞	3 +∞	00:00:55 +∞	0 (0.00%)
/search-engine-optimisation	8 +100%	00:01:14 -55%	3	00:00:58 -87%	0 (0.00%)
/social-media-marketing	7 +∞	00:02:58 +∞	3 +∞	00:00:45 +∞	0 (0.00%)
/analytics/free-analytics- report	4 -67%	00:01:15 -12%	1 +∞	00:00:00	0 (0.00%)
/blog	0 -13	00:00:00 -00:16:48	0 -1	00:00:00 -00:00:02	0 (0.00%)

Visitors who landed on the homepage contributed to 100.00% of *Contact us* completions despite having 72.19% of sessions.

## Post

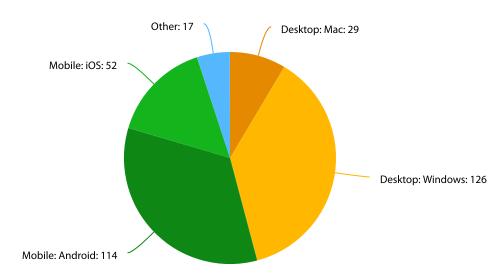
	Pageviews	Time On Page	Landed On Page	Session Duration After Landing	Contact us After Landing
Total	0 -36	00:00:00 -00:15:31	0 -5	00:00:00 -00:00:08	0 (0.00%)
/post/new-consultancy- paparico-will-disrupt- conventional-marketing	0 -11	00:00:00 -00:01:17	0 -1	00:00:00	0 (0.00%)
/post/meet-cuddles-our-ai- powered-seo-chatbot	0 -13	00:00:00 -00:10:12	0 -2	00:00:00	0 (0.00%)
/post/b2b-marketing-and- communications-specialist- gary-weston-joins-paparico	0 -12	00:00:00 -00:04:02	0 -2	00:00:00 -00:00:20	0 (0.00%)

## **Visitors**

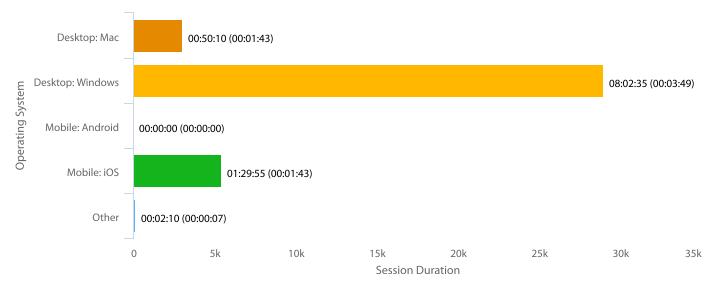
## Technology

Visitors are segmented by technology with labels representing conversion ratios.

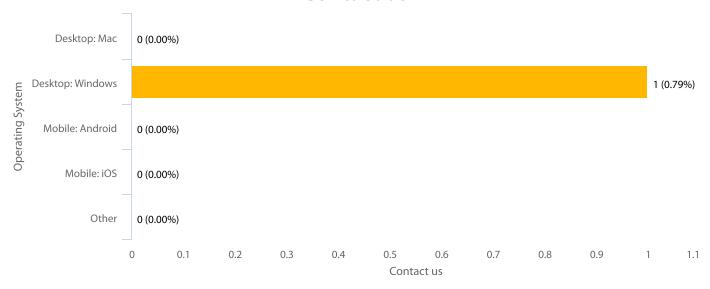
#### Sessions



### **Session Duration**

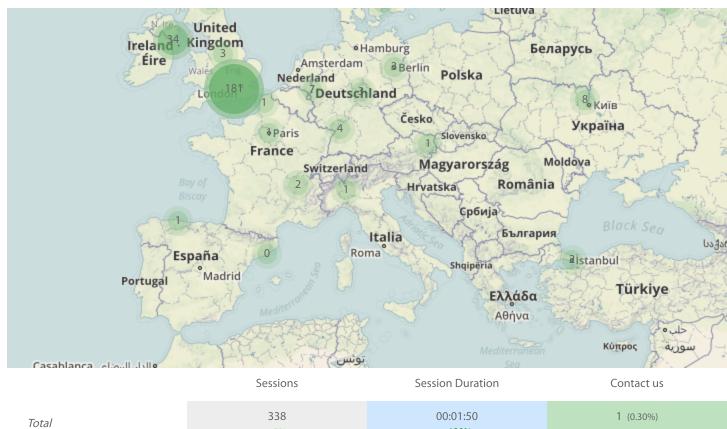


#### Contact us



Visitors from Direct using mobile spent 4.3x more time than other mobile users.

#### Locations



	Sessions	Session Duration	Contact us
Total	<b>338</b> +2%	00:01:50 +138%	1 (0.30%) +∞
England	185 +13%	00:02:52 +164%	1 (0.54%) +∞
(not set)	42 +180%	00:01:24 +894%	0 (0.00%)
County Dublin	34 -67%	00:00:18 +2571%	0 (0.00%)
Scotland	1 -89%	00:00:00 -00:05:04	0 (0.00%)

Visitors in Lewes contributed to 100.00% of *Contact us* completions despite having 10.65% of sessions.

# Day/Time Engagement

This grid shows engagement by hour and day of the week.

#### Sessions

		Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	Avg.	36	68	55	38	88	32	21
Midnight-3am	8	0	0	0	3	0	2	3
3am-6am	10	0	1	0	4	3	1	1
6am-9am	24	3	3	6	4	4	1	3
9am-Noon	65	14	9	9	6	19	4	4
Noon-3pm	83	5	13	21	5	21	12	6
3pm-6pm	45	6	9	9	10	4	7	0
6pm-9pm	32	4	10	5	5	4	2	2
9pm-Midnight	71	4	23	5	1	33	3	2

#### Session Duration

		Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	Avg.	00:41:40	03:39:02	01:02:01	03:09:51	01:14:49	00:36:03	00:01:24
Midnight-3am	00:01:42	00:00:00	00:00:00	00:00:00	00:00:18	00:00:00	00:00:00	00:01:24
3am-6am	00:03:27	00:00:00	00:00:00	00:00:00	00:03:27	00:00:00	00:00:00	00:00:00
6am-9am	00:31:31	00:00:00	00:00:00	00:19:34	00:00:07	00:11:50	00:00:00	00:00:00
9am-Noon	02:40:41	00:41:38	00:00:56	00:07:50	00:54:11	00:25:48	00:30:18	00:00:00
Noon-3pm	02:35:04	00:00:00	00:01:00	00:02:44	02:01:07	00:26:30	00:03:43	00:00:00
3рт-6рт	00:53:35	00:00:02	00:51:28	00:01:58	00:00:07	00:00:00	00:00:00	00:00:00
6pm-9pm	00:50:13	00:00:00	00:47:15	00:01:02	00:01:56	00:00:00	00:00:00	00:00:00
9pm-Midnight	02:48:37	00:00:00	01:58:23	00:28:53	00:08:38	00:10:41	00:02:02	00:00:00

#### Contact us

		Sun	Mon	Tues	Wed	Thurs	Fri	Sat
	Avg.	0	1	0	0	0	0	0
Midnight-3am	0	0	0	0	0	0	0	0
3am-6am	0	0	0	0	0	0	0	0
6am-9am	0	0	0	0	0	0	0	0
9am-Noon	0	0	0	0	0	0	0	0
Noon-3pm	0	0	0	0	0	0	0	0
3pm-6pm	0	0	0	0	0	0	0	0
6pm-9pm	0	0	0	0	0	0	0	0
		_				_	_	
9pm-Midnight	1	0	1	0	0	0	0	0

### **Conversion Details**

#### Contact us

Date	Source	User Type	Location	Technology	Landing Page
Sep 02 10:27 PM	medium.com	returning visitors	Lewes, England	Desktop: Windows	/

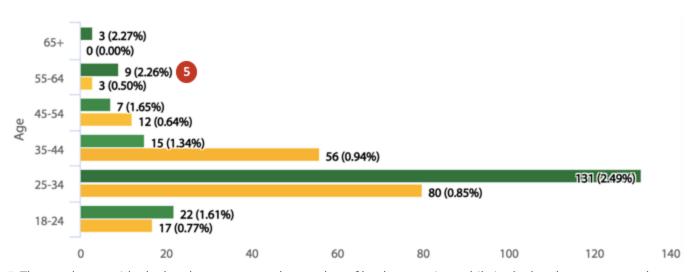
## Legend

#### **Tables**

	Sessions	Lead Generation		
Total	2,663 +29%	9 (0.34%) 1		
Google	2,344 +31%	7 (0.30%) -36%		
returning visitors	769 +66%	4 (0.52%)		
visitors using Mobile: iOS	423 +28%	0 (0.00%)		
Yahoo	<b>162</b> +8%	1 (0.62%)		
Bing	148 +10% <b>4</b>	1 (0.68%) -50%		
Other	9 +350%	0 (0.00%)		

- 1. The bracket represents the conversion ratio, i.e. column heading/sessions.
- 2. Intelligent Tables: indented rows show the best or worst segments of this particular channel.
- 3. Shading of the box indicates how significant the particular item is.
- 4. The Green/Red represents increase and decrease with the week/month before.

#### Charts



5. The number outside the bracket represents the number of lead generation, while in the bracket represents the conversion ratio per session.