

148 Stock Rd—\$385,000—23 Feb 2020



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

Reserve Met		
\$385,000	9660	(2020-02-23 05:00 PM)
\$381,000	9660	(2020-02-21 07:15 PM)
\$379,999	4102	(2020-02-15 08:28 AM)
\$352,999	4102	WD 2020-02-22 03:12 PM
		WD 2020-02-22 03:12 PM



Quick Sale—We contacted Mike to sell our house as he seemed to be the one Agent in town who was selling houses quickly and as we had an impending move to another town we wanted a sale within 2 months. Enter Mike, who explained the process of OPENN NEGOTIATION to us very thoroughly and set the wheels in motion, within a week the house was up for sale. Mike's communication during the listing period was second to none with both sms, phone calls and emails detailing each prospective buyer's opinions and expectations. Mike kept us very well informed of everything we needed to know. Needless to say that before the end of the negotiation process we had accepted an offer and the house was sold. Thank you Mike for making the whole process a pleasure rather than a stressful chore.

14 Mar 2020

Gary & Sandra Revell ★★★★★

Very Satisfied Buyer—The whole process of buying on openn negotiation was much easier than we anticipated. Mike was very personable, thorough & readily available for any queries we had during the whole auction process.

14 Mar 2020

James & Linda Reid. (buyers)

★★★★★



25 Herbert St—\$242,000—11 Oct 2018



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

\$242,000	2081	(2018-10-11 02:50 PM)
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0400 420 266

15 Bridge St \$290,000—21 Jan 2020

HAMMER HAS FALLEN
6577
SOLD



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

Reserve Met		
\$290,000	6577	(2020-01-21 01:46 PM)
\$260,000	6577	(2020-01-21 01:01 PM)

Excellent communication between us

Mike and his team were excellent in handling the sale of our house. High communication between all parties involved.

23 Jan 2020

Vendor Jessie Wild



Mike was friendly, patient and communicated well. Thankyou Mike.

Sharon Tolcher (buyer)



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

Reserve Met		
\$370,000	8281	(2019-12-19 06:00 PM)
\$365,000	3527	(2019-12-19 06:00 PM)
\$360,000	8281	(2019-12-19 06:00 PM)
\$355,000	3527	(2019-12-19 06:00 PM)
\$350,000	8281	(2019-12-15 05:12 AM)
\$340,000	3527	(2019-12-15 01:05 AM)
\$330,000	8281	(2019-12-13 05:18 PM)

29 Eighth Division Memorial Ave \$370,000—19 Dec 2020

HAMMER HAS FALLEN
8281
SOLD

Very satisfied seller—We found the experience really fast and transparent and we really liked it. We really enjoyed the process and thanks to Mike for getting it all sold before Christmas.

Nov 2019

Tom and Nicky Jerry



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0400 420 266

50-52 Silversmith Pl \$642,500—18 Dec 2019



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

Reserve Met		
\$642,500	4961	(2019-12-18 11:52 AM)
\$640,000	4961	(2019-12-17 02:16 PM)
\$630,000	4961	(2019-12-16 01:17 PM)
\$590,000	4961	(2019-12-14 08:25 AM)

Mike Brady sold our home within a 3 month period.

Mike Brady sold our family home very quickly, he was very professional, his service, knowledge of the Gunnedah market helped sell our home, We were very happy with the team. If you are buying or selling your property, I would recommend talking to Mike first.

19 Dec 2019

Barry & Sally Snape



4 Gallen Ave \$406,000—28 Nov 2019



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

Timezone: Australia/Sydney

\$406,000	8082	(2019-11-28 06:10 PM)	\$395,000	1296	(2019-11-28 06:02 PM)
\$405,000	1296	(2019-11-28 06:10 PM)	\$390,000	8082	(2019-11-28 06:00 PM)
\$404,000	8082	(2019-11-28 06:08 PM)	\$385,000	1296	(2019-11-28 06:00 PM)
\$403,000	1296	(2019-11-28 06:08 PM)	\$380,000	8082	(2019-11-26 01:21 PM)
\$402,000	8082	(2019-11-28 06:07 PM)	\$370,000	1296	(2019-11-25 04:38 PM)
\$401,000	1296	(2019-11-28 06:07 PM)	\$325,000	8082	(2019-11-13 02:55 PM)
Reserve Met			\$315,000	1296	(2019-11-10 09:06 PM)
\$400,000	8082	(2019-11-28 06:02 PM)			

Very Satisfied seller

Thanks Mike for the wonderful job you did selling Mums' house. The way you dealt with us was very appreciated and the Openn Negotiation was very easy and effective and exciting at the end. I appreciate the encouragement and patience you and your excellent team showed us. Thanks again.

Nicole Broekman Dec 2019



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0400 420 266

405 Black Jack Rd \$480,000—26 Nov 2019



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

\$480,000	6010	(2019-11-26 02:36 PM)
\$470,000	6010	(2019-11-26 09:33 AM)
\$450,000	6010	(2019-11-21 05:49 PM) WD 2019-11-25 07:00 PM
\$350,000	6010	(2019-11-18 08:07 PM) WD 2019-11-25 07:00 PM

Highly recommend—We were very happy with the OPENN negotiation auction process that delivered us a great sales result in a swift timeframe. By having the family property sold before Christmas, took lot of stress away, during what has been a challenging time with the ongoing drought. It was never a bother for Mike to answer my questions when I walked into the office every time. The team working with Mike were equally as helpful as Mike and it was all a great experience. Would highly recommend Openn Negotiation to anyone looking at selling. I couldn't ask for a better agent than Mike and his team, very happy with the outcome.

Lorna Heferan 5 Dec 2019



Thanks for pulling the deal together

Without Mike's help this deal may never have happened. The Vendors were not the problem it was our bank. Thanks again Mike. The kids are happy and so are we

Peter & Sue Waters Oct 2019



6 Banksia Pl \$390,000—29 Aug 2019



Happy Vendors

We are very happy with all the hard work Mike had done in selling our home and would recommend Mike to all our friends

Pat & Neville Constable Oct 2019



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

Reserve Met

\$420,000	2318	(2019-09-12 03:17 PM)
\$410,000	2318	(2019-09-11 11:08 PM)
\$400,000	2318	(2019-09-10 04:53 PM)



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187 Quia Rd \$420,000—12 Sep 2019





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1/135 Barber St \$335,000—26 Aug 2019



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

\$335,000	3763	(2019-08-26 09:57 AM)
\$330,000	3763	(2019-08-16 05:42 PM) WD 2019-08-22 05:46 PM
\$335,000	5314	(2019-08-16 04:17 PM) WD 2019-08-21 11:57 AM
\$235,000	2718	(2019-08-14 01:19 PM) WD 2019-08-17 01:08 PM
\$225,000	5314	(2019-07-19 04:14 PM) WD 2019-08-21 11:57 AM

Thank you for selling my unit

Now that I'm settled into my new retirement accommodation, I wanted to thank you for selling my unit and helping me make my next move. By using Openn Negotiation I was able to sell my property in just 6 weeks for a good price that took the stress out of moving.

Your weekly reports kept me informed at all times & I never needed to chase you for feedback.

Given the challenging market conditions when other similar properties take months to sell, I highly recommend Openn Negotiation and thank you again for making selling a pleasant experience

Anne Brady Nov 2019



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

\$530,000	2266	(2018-11-09 03:13 PM)
\$490,000	2266	(2018-11-07 10:50 AM)

40 Tallowwood Dv \$530,000—9 Nov 2018



SUPERFAST SALE, SOLD above and beyond recent sales in the area...

Thank you Mike and the Team at First National Real Estate for the super fast sale of our property. As vendors we had very high expectations from service through to sale. Mike and team displayed high standards of professionalism throughout with their communication, local knowledge and auction skills. Demonstrating sales and negotiation skills to achieve an outcome that was above and beyond recent sales in the area.

To say the least we are very happy vendors!!!

Mike listed our home via Online Openn Negotiation, this gave us the edge we believe to such a quick and very successful sale.

We would highly recommend Mike and the Team to sell your property without hesitation.

THANK YOU TO ALL THE TEAM

Jo and Troy Mitchell Nov 2018



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0400 420 266

29 Palmer Cres \$445,000 29 Jun 2019

4291
Sold
HAMMER HAS FALLEN

A very big thank you to Mike Brady for the sale of our property. Mike suggested we use the Openn negotiation method and we couldn't be happier and have suggested it to our friends who have been considering selling. Mike was in regular contact with us to give us updates with the progress of our sale campaign and it was so greatly appreciated and provided us with great support during the stressful experiences of selling a house. We can't thank Mike more for the whole experience and suggesting we use Openn. If in the future we decide to sell again, we will definitely be using it again.

Les Smiles June 2019 ★★★★★

Mike was easily accessible. He offered sound advice and market knowledge. We were given the opportunity to purchase the property via an "Online Auction." process. Personally, I prefer a traditional approach to an auction, but the result came out in our favour. The after-auction searches and paperwork went without a hitch. Thanks to Mike and his team.

John Flannery June 2019

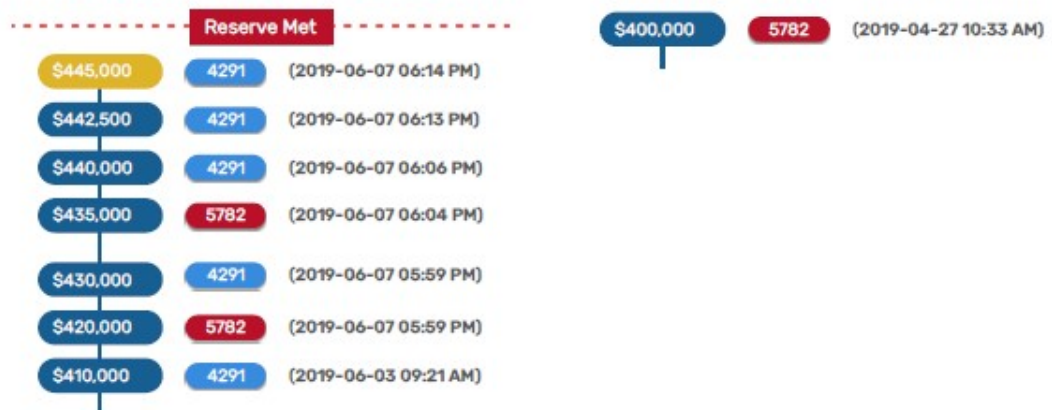
★★★★★



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

Timezone: Australia/Sydney



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney



Mike suggested a new method of sale called "Openn Negotiation", it worked out very well and we achieved more than we had initially expected. All in all, it was a really good experience. Stephen Sharp and Steve Betts March 2019

★★★★★

11 Ashford St \$350,000—16 Mar 2019

2273
Sold
HAMMER HAS FALLEN



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2019

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341-347 Conadilly St \$315,000—30 Nov 2018

HAMMER HAS FALLEN
1329
SOLD



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

\$315,000	1329	(2018-11-30 06:19 PM)
\$300,000	1329	(2018-11-30 06:09 PM)
\$250,000	1329	(2018-11-30 05:47 PM)
\$175,000	1329	(2018-11-27 09:19 PM)
\$150,000	0919	(2018-11-13 05:31 PM)
\$150,000	6167	(2018-11-13 05:30 PM) WD 2018-11-13 05:30 PM
\$150,000,000	0919	(2018-11-08 03:54 PM) WD 2018-11-13 05:11 PM

19 Galway Ave \$500,000—15 Feb 2019

HAMMER HAS FALLEN
3338
SOLD



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

\$500,000	3338	(2019-02-15 06:28 PM)
\$480,000	3338	(2019-02-15 06:26 PM)

Friendly helpful agent

We have been kept informed at all times with the purchase of our new home and are very happy with Mike and the staff.

Rob and Annette Grover Mar 2019 ★★★★★

Great experience

Highly recommended Mike as an agent. He sold our property through open negotiation and we got the price we wanted. Thanks Mike

Owen and Robyn Minett Feb 2019 ★★★★★



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

\$370,000	5824	(2018-11-28 06:04 PM)
\$365,000	6401	(2018-11-28 06:04 PM)
Reserve Met		
\$360,000	5824	(2018-11-28 05:50 PM)
\$340,000	6401	(2018-11-28 05:48 PM)
\$330,000	5824	(2018-11-28 04:59 PM)
\$280,000	5824	(2018-11-28 02:41 PM)
\$270,000	6401	(2018-11-23 03:25 PM)

Timezone: Australia/Sydney

\$260,000	5824	(2018-11-22 05:43 PM) WD 2018-11-24 08:33 PM
\$250,000	6401	(2018-10-26 04:28 PM)

240 Conadilly St \$370,000—28 Nov 2018



Informative and trustworthy—Very professional made the buying of our new property exciting and look forward to continuing doing business together. Anthony & Kylie Vecchio Jan 2019

★★★★★



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2019

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0400 420 266

125 Edward St \$242,000—23 Aug 2018

Sold
9262



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

Sold Post

\$242,000

9262

(2018-08-23 11:59 PM)

\$220,000

9262

(2018-08-19 05:04 PM)

\$165,000

9310

(2018-08-11 02:56 AM)

Great agent

Mike has a great knowledge of Gunnedah and surrounds to provide the vendor with the greatest opportunity to achieve a desired result.

Brendan & Alison Sharwood Apr 2018 ★★★★★

22 Kurrajong Rd \$410,000—12 Jul 2018

Sold
1933
HAMMER HAS FALLEN



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

\$410,000

1933

(2018-07-12 02:01 PM)

\$400,000

1933

(2018-07-10 08:23 PM)

\$380,000

1933

(2018-07-07 01:07 PM)

Reliable agent

Mike was regularly in touch with us about current for sale properties. We were able to contact him at anytime and was always available to talk to us. As we were one of the first buyers in the area to participate in an OPENN Negotiation online Auction, Mike worked alongside us to guide and assist us through the process. I would highly recommend Mike Brady when intending to purchase a property. His expertise along with his extensive knowledge of real estate- in particular, taking care of local buyers, makes him a stand out in his profession. Thanks Mike !

Hayden Anderson Aug 2018 ★★★★★



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Extended Sale Successes

8679 Oxley Hwy \$1,115,000—30 Jan 2019

Sold
0812



Openn Negotiation Bidding Timeline

Timezone: Australia/Sydney

Timezone: Australia/Sydney

Sold Post			\$600,000	1475	(2018-06-21 02:08 PM)
\$1,115,000	0812	(2019-01-30 08:00 AM)			
\$705,000	0812	(2018-07-17 06:07 PM)			
\$680,000	4503	(2018-07-17 06:06 PM)			
\$655,000	0812	(2018-07-17 11:24 AM)			
\$645,000	4503	(2018-07-11 12:37 PM)			
\$635,000	1475	(2018-06-27 10:47 AM)			
\$625,000	0812	(2018-06-24 09:24 PM)			

135 Hunter St \$320,000—31 Jul 2019

Sold
P9999

11 Boronia Ave \$430,000—2 Aug 2019

Sold
P9999

4 Anderson Pl \$465,000—19 Nov 2018

Sold
P9999

7/135 Barber St \$287,500—20 Feb 2019

Sold
P9999



Thanks for taking the time to check out what our clients have said. If you'd like to know more, on how we can help you with a fresh approach. Please call me today.



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