

JAMES NELSON

Speaker, Author

- #1 Investment Sales Broker and Principal at Avison Young, Globally
- Successful Serial Real Estate Investor: launched two real estate funds totaling more than \$350 million.
- Celebrated WallStreet Journal Best-selling Author of “*The Insider’s Edge to Real Estate Investing.*”
- Renowned Host of the leading Commercial Real Estate Podcast boasting over 250,000 downloads.
- Guest Lecturer at Columbia, Fordham, NYU, and Wharton.



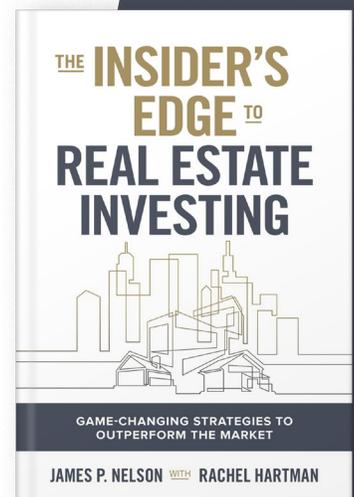
“Actionable. Inspiring. Life-Changing.”



SUGGESTED INTERVIEW TOPICS:

1. Why Real Estate is a better investment than the stock market
2. The number one thing to look for in a great real estate deal
3. Why now is the time to buy despite the challenging market
4. How to find the best real estate investment opportunities
5. Tips for building the right team to capitalize on your investments

Highly acclaimed investment sales broker James Nelson is the Principal and Head of Avison Young’s Tri-State Investment Sales group in New York City. During his 25-year career, Nelson has sold properties and loans totaling over \$5 billion. James is also a serial real estate investor and has launched two real estate funds with total capitalizations of over \$350 million. He is passionate about helping others achieve real estate success and offers regular training through his podcast “*The Insider’s Edge To Real Estate Investing.*” He regularly lectures at Columbia, Fordham, NYU, Wharton, and his alma mater Colgate.



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Years of Real Estate Experience

\$350M

Combined Capitalizations of two Real Estate Funds

\$5B

In Property Sales & Loans

To schedule a time with James, please contact anne@jamesnelson.com