

# JAMES NELSON

## Speaker, Author

- #1 Investment Sales Broker and Principal at Avison Young, Globally
- Successful Serial Real Estate Investor: launched two real estate funds totaling more than \$350 million.
- Celebrated WallStreet Journal Best-selling Author of “*The Insider’s Edge to Real Estate Investing*.”
- Renowned Host of the leading Commercial Real Estate Podcast boasting over 250,000 downloads.
- Guest Lecturer at Columbia, Fordham, NYU, and Wharton.



“Actionable. Inspiring. Life-Changing.”

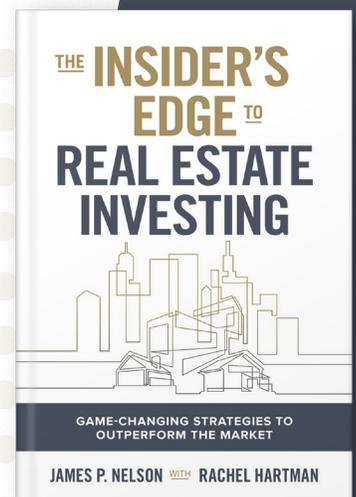


### SUGGESTED INTERVIEW TOPICS FOR STUDENTS:

1. How do I find a job?
2. How do I get started in the real estate business?
3. How do I find my first property to invest in?
4. What team members do I need to get started?
5. How can I meet other people in the business?

Highly acclaimed investment sales broker James Nelson is the Principal and Head of Avison Young’s Tri-State Investment Sales group in New York City. During his 25-year career, Nelson has sold properties and loans totaling over \$5 billion. James is also a serial real estate investor and has launched two real estate funds with total capitalizations of over \$350 million. He is passionate about helping others achieve real estate success and offers regular training through his podcast “*The Insider’s Edge To Real Estate Investing*.” He regularly lectures at Columbia, Fordham, NYU, Wharton, and his alma mater Colgate.

### SAMPLE GUEST LECTURES:



25

Years of Real Estate Experience

\$350M

Combined Capitalizations of two Real Estate Funds

\$5B

In Property Sales & Loans

To schedule a time with James, please contact [anne@jamesnelson.com](mailto:anne@jamesnelson.com)