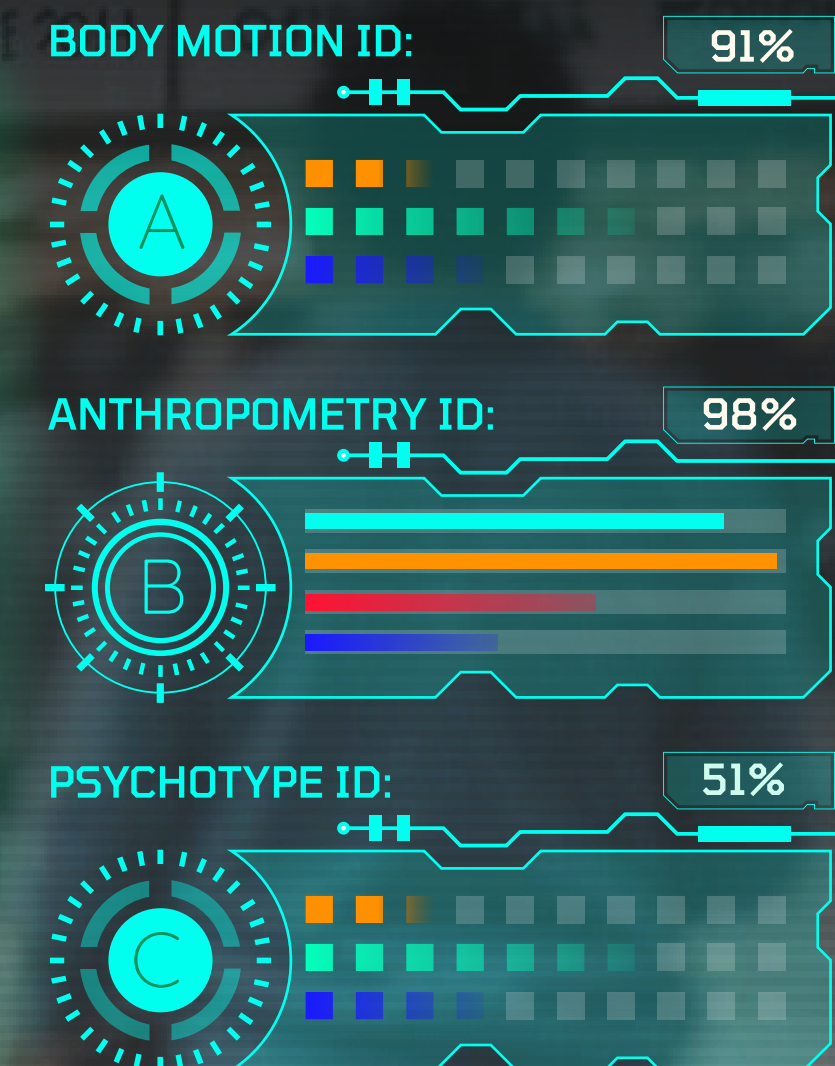
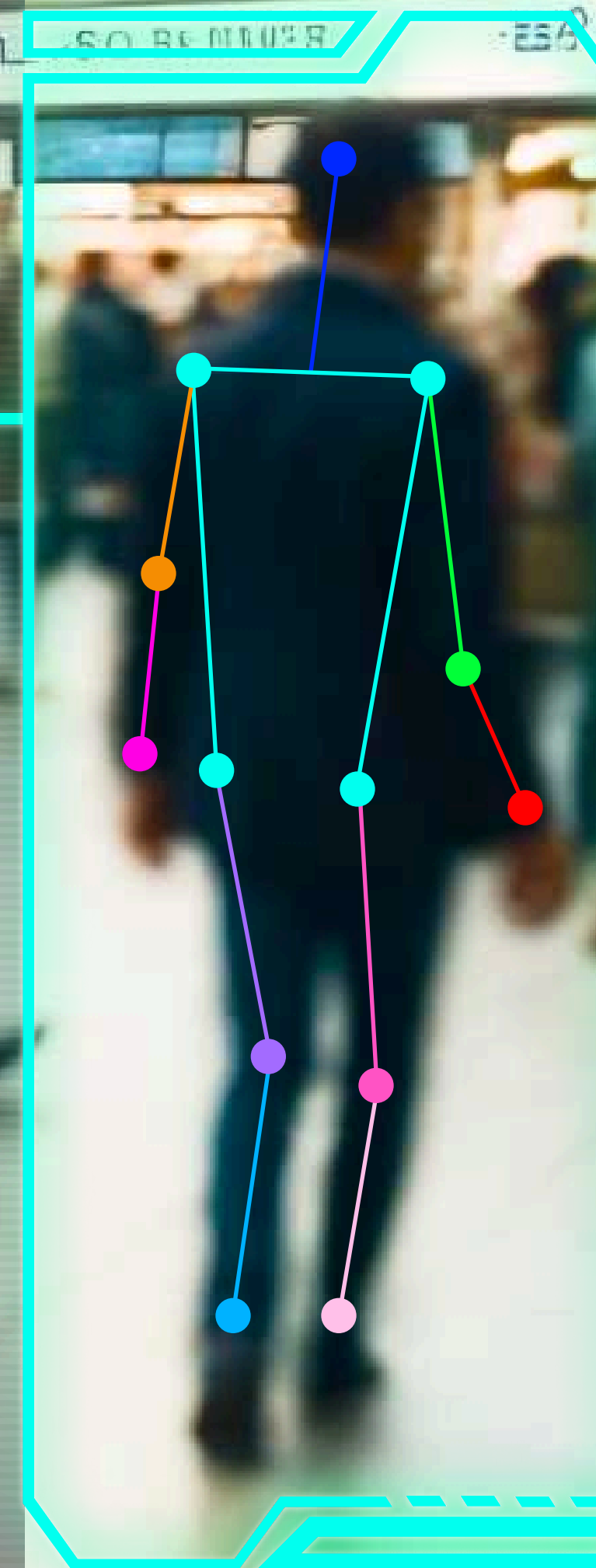


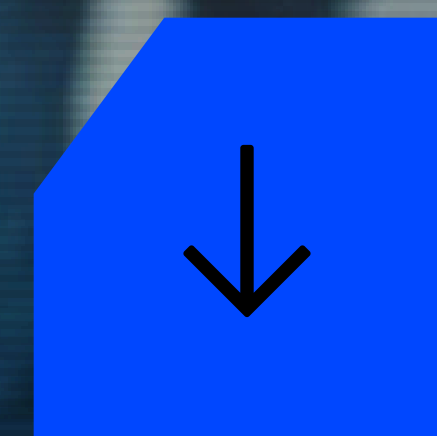


# ethogram.io

Opening a new chapter in digital human behaviour analysis. Ethogramio focuses on interpreting body motion patterns to predict personality traits, detect coordinated activity, identify concealed signs of trauma, and enable biometric-level individual recognition.



**VIEW  
MORE:**





# PROBLEM

The problems of the existing surveillance and monitoring systems we aim to solve:



Unreasonable behaviour



Disguise resistant re-identification



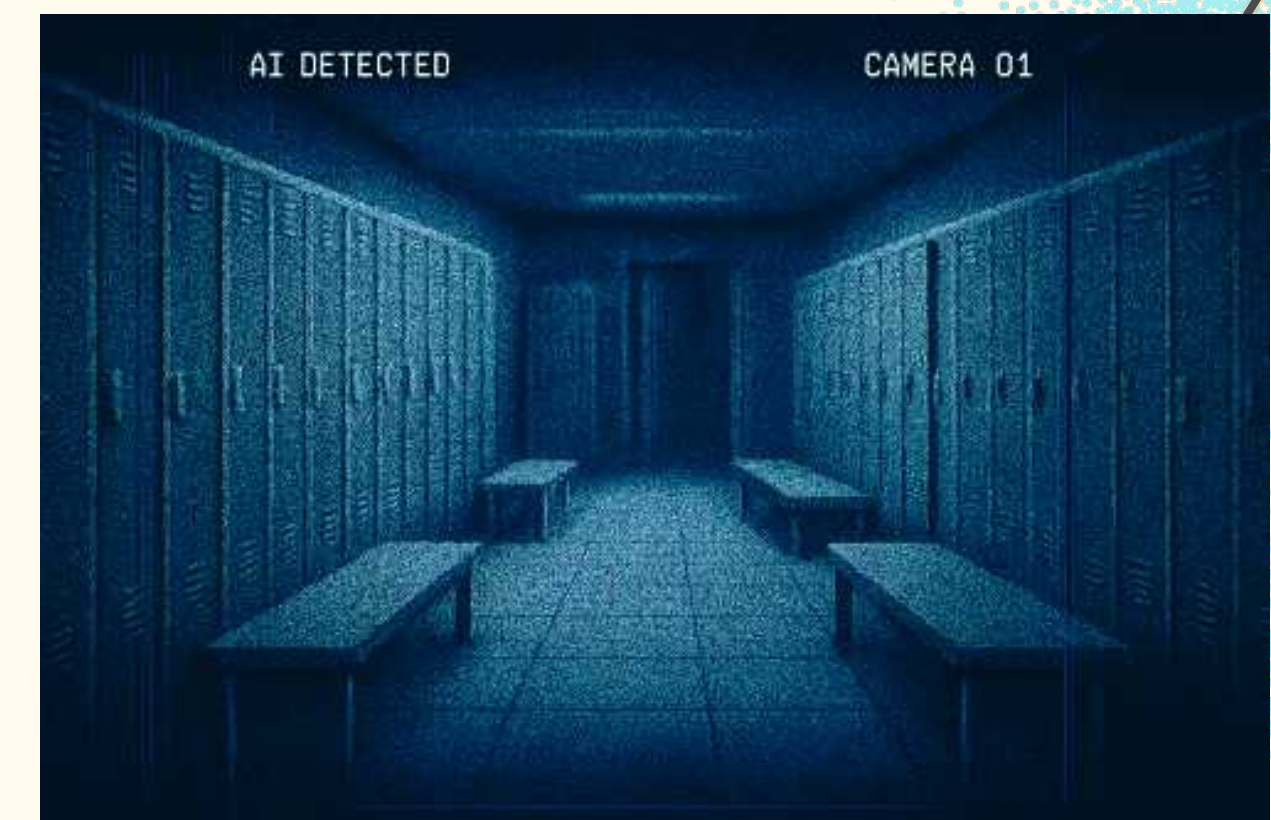
Unreporting / Silent victim



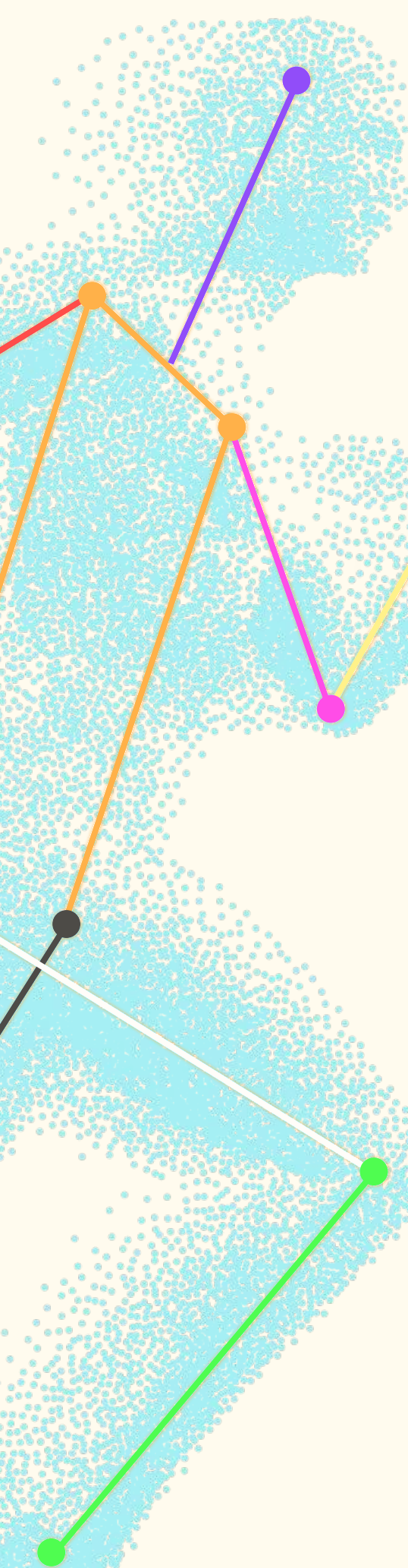
Hidden weapon detection



Groups / Coordinated activity



CCTV-free zones coverage



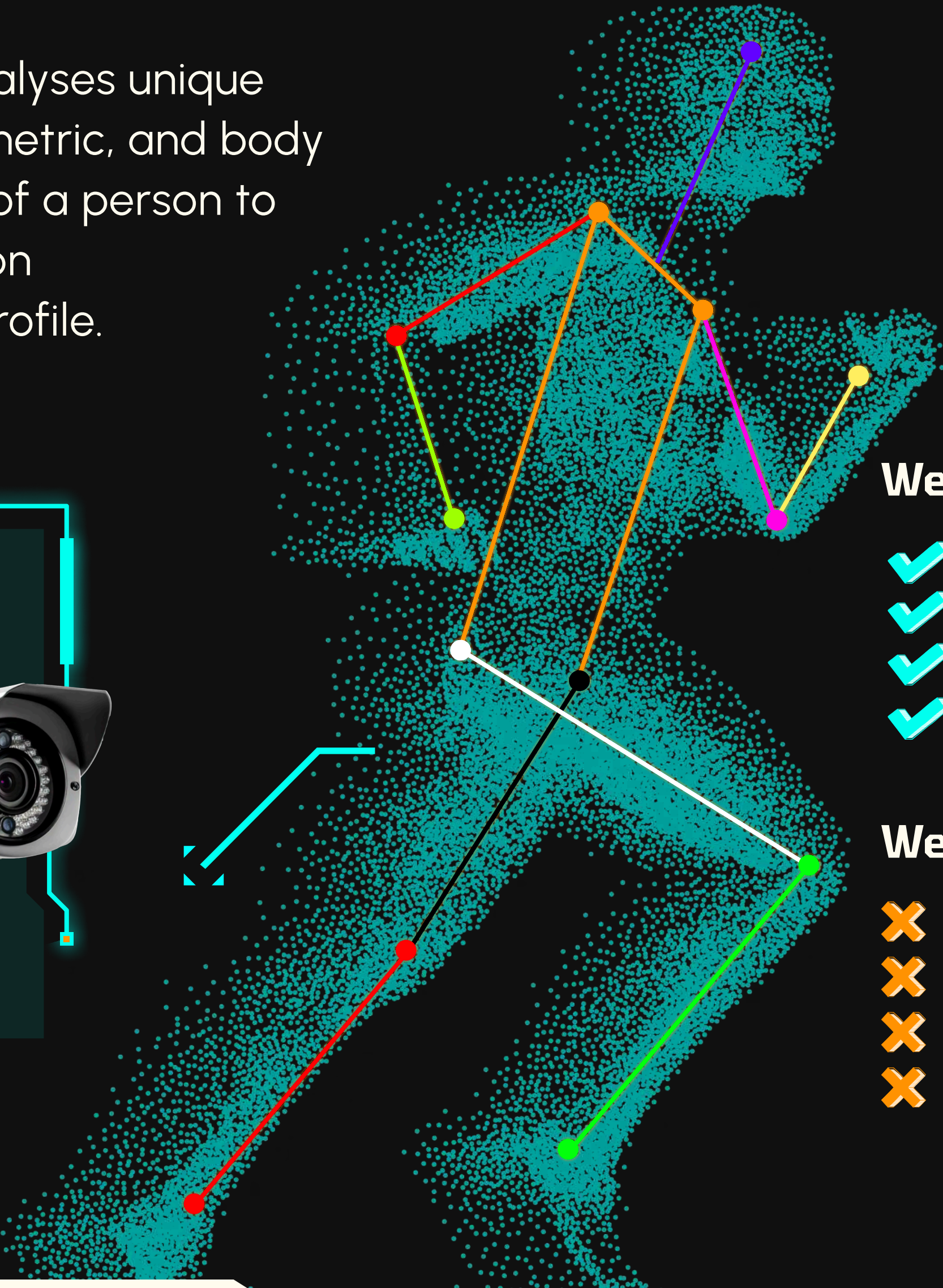


# SOLUTION

**Ethogramio** system analyses unique behavioural, anthropometric, and body motion characteristics of a person to create a next generation digital motion-based profile.



CCTV + LIDAR  
Setup



**We use:**

- ✓ Body motion
- ✓ Gestures
- ✓ Behavioural patterns
- ✓ Anthropometry

**We do not use:**

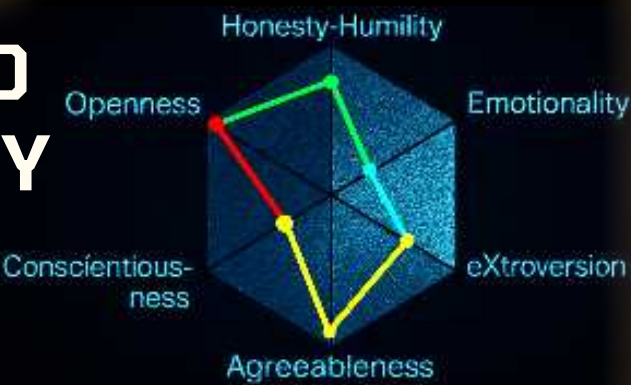
- ✗ Facial recognition
- ✗ Finger print
- ✗ Iris scan
- ✗ RFID

**DATA PROCESSING**

HONESTY-HUMILITY 3.00	FORGIVINGNESS 3.25
SINCERITY 3.25	GENTLENESS 3.00
FAIRNESS 3.00	FLEXIBILITY 3.25
GREED-AVOIDANCE 2.50	PATIENCE 2.75
MODESTY 3.25	CONS-NESS 4.06
EMOTIONALITY 3.75	ORGANIZATION 4.25
FEARFULNESS 3.75	DILIGENCE 4.00
ANXIETY 4.00	PERFECTIONISM 4.00
DEPENDENCE 3.50	PRUDENCE 4.00
SENTIMENTALITY 3.75	OP. TO EX. 3.44
EXTRAVERSION 4.06	AEST. APP-TION 3.75
SOC SELF-ESTEEM 4.00	INQUISITIVENESS 3.75
SOC BOLDNESS 4.25	CREATIVITY 2.75
SOCIABILITY 4.25	UNCON-LITY 3.50
LIVELINESS 3.75	ALTRUISM 3.25
AGREEABLENESS 3.06	



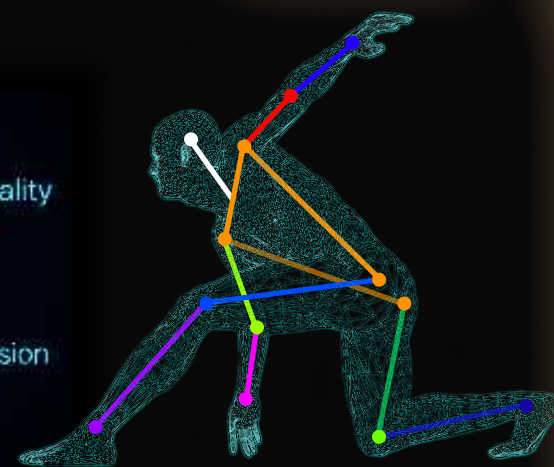
**ETHOGRAMIO  
PERSONALITY  
PROFILE**





# HOW IT WORKS:

## ETHOGRAMIO PERSONALITY PROFILE



### PSYCHO-TYPE DATA

A personality traits profile based on HEXACO system

### BODY-MOTION DATA

A set of unique characteristics of person's body motion patterns

### ANTHROPOMETRY DATA

Person's height, limbs' size, and proportions



## HUMAN BEHAVIOUR AI ANALYSIS

By analysing both spatial and temporal data, motion patterns, gestures, and interactions, we can enhance public and national security through:

- » Detecting potentially threatening individuals
- » Identifying disguised or avoiding CCTV individuals
- » Real-time flagging of suspicious behaviour
- » Identifying silent victims of trauma or abuse

*Targeted in our next stage of internal investment:*

- » Detecting hidden carrying of guns, knives, or machetes
- » Identifying group formations and coordinated activities
- » Covering CCTV blind spots using LiDAR data

# MARKET

While behavioural analysis-based products are still emerging, we can leverage existing data from the most comparable technology - **facial recognition** - for competitive analysis.

Technavio gives us a **USD 8.017** billion market.  
The facial recognition market size is forecast to increase by USD 11.82 billion, at a **22.2% CAGR** between 2023 and 2028

## PRISONS ONLY:

**€2500** /MONTH/LICENSE



**€82M** EUROPEAN MARKET

**€2500** / MONTH/LICENSE



**€358M** USA MARKET

## TAM

**\$8B**  
in 2024



**\$20B**  
in 2028

For the core product "**Personality Profile**" the TAM is expected to be at least equivalent to that of the facial recognition market.

## SAM

In light of recent government investments in the USA and Europe, we see national police and security services as primary adopters of the "Personality Profile" product.

As well as **PENITENTIARY INSTITUTIONS, BORDER GUARD, DEFENCE, AND CASINOS.**

## SOM

As we're starting our MVP development with focus on penitentiary institutions, we define this industry as our SOM for the core product "**Personality Profile**".

There **960** penitentiary institutions within the **14** most developed European countries and **4780** in the USA.



# COMPETITION

## FACIAL RECOGNITION

There are multiple companies providing Facial Recognition for surveillance, identification and tracking. For example - [Clearview AI](#). However, all of these products rely solely on facial data and fail when the face cannot be scanned.

## GAIT PROFILING

One of the closest comparable products on the market is [Watrix](#), a Chinese company specialising in gait profiling and person identification. In 2021, they received \$42 million in funding and currently provide services to the Beijing Police. While Watrix uses gait profiling, we go a step further - our Personality Profile incorporates multiple layers of motion and behavioural data, enabling deeper analysis and broader application.

## CCTV-BASED GAIT RECOGNITION

Unlike the European [TENSOR](#) and the US IARPA's [BRIAR](#) projects, we focus on a compact, microcomputer-based capturing device equipped with an RGB camera and LiDAR or a LiDAR-only configuration. Our objective goes beyond simple gait identification - we aim to predict a psycho-profile and potential future actions.

## PREVIOUS GENERATION

Apart from automation and computer vision models, there are "old school" technologies used to identify certain parameters of gait and gestures. Companies like [NASS](#) still help to train aviation and transportation security staff using a world-renowned Behaviour Pattern Recognition programme. Something very close to what ethogramio will do, but using AI.

## PEOPLE COUNTING TECHNOLOGIES

Several companies provide recognition and tracking based solely on physical attributes, such as clothing type and colour or body shape. As an example - [People Tracker](#) by CyberLink.

## UPCOMING TECHNOLOGIES

[Research](#) is increasingly focusing on the underlying causes of criminal behaviour and personality traits. This places Ethogramio in line with the latest developments in sociology and criminology.






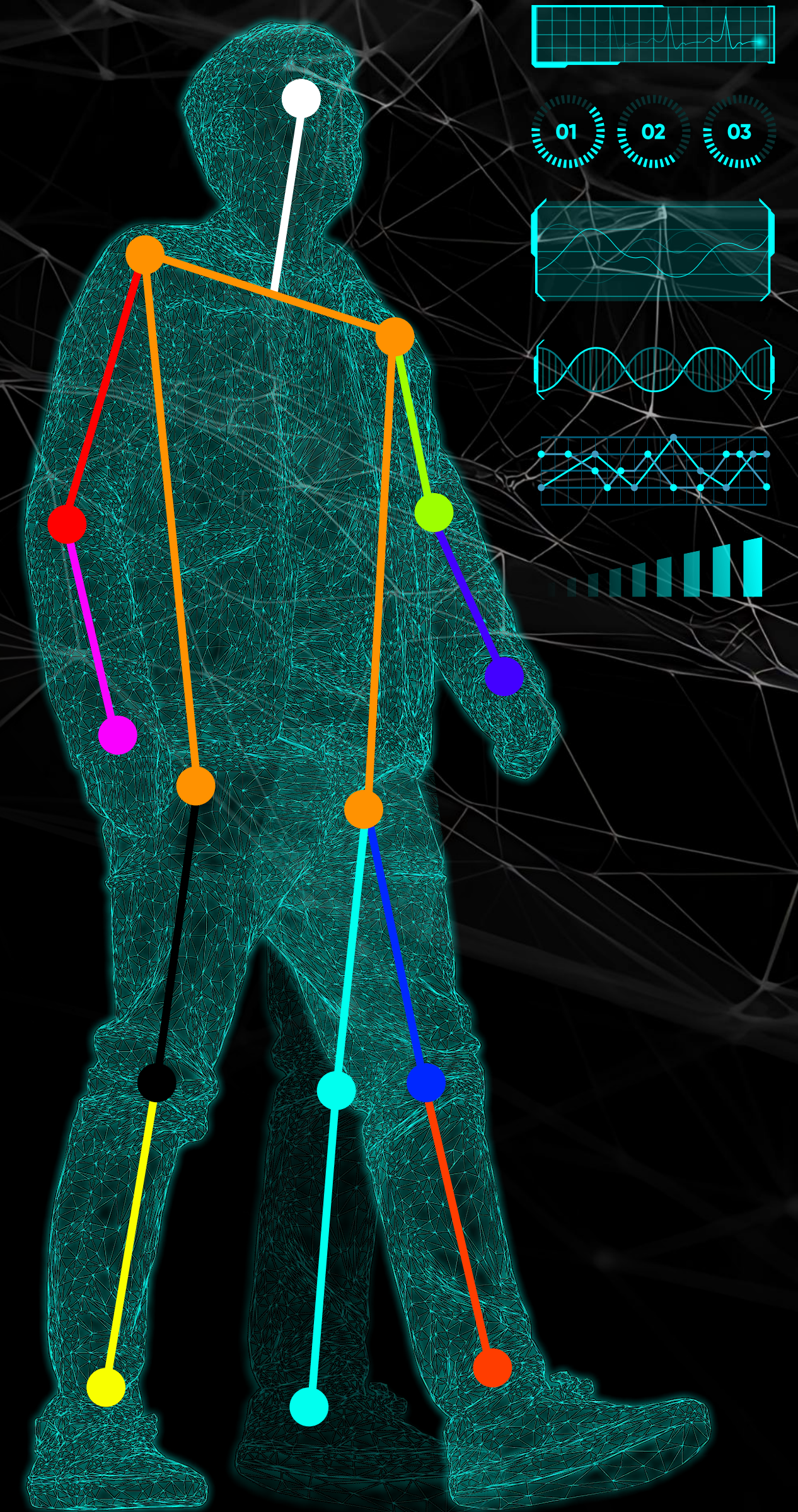
# DEGREE OF INNOVATION

Personality Profiles by Ethogramio is a radical innovation rather than incremental. Due to IoT computation power and sufficient level of data processing, we can finally open a new chapter in human behaviour studies. Our machine learning algorithms went further than present facial and gait recognition technologies. **The whole human body, its motion, specific gestures and gait patterns are the source for a deep analysis.**

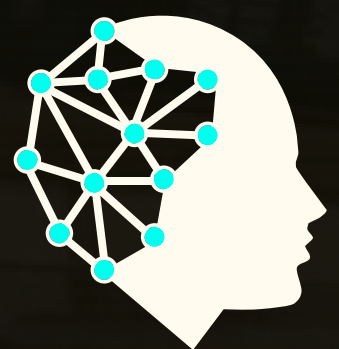
Our product is not only aimed at advancing human identification and profiling to the next stage of development but also to producing valuable data for upcoming public security, military and retail R&D projects and collaborations with academia.

## FUTURE PRODUCTS AND DEVELOPMENTS BASED ON THE ETHOGRAMIO CORE:

-  DNA matching collaboration
-  Body motion for film CGI based on personality profiles
-  Drone and robot-based identification







ethogram.io

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