ANIMA CONFINDUSTRIA MECCANICA VARIA

WATER UTILITIES

From technology to system value

Italian industry as a strategic partner for more efficient, resilient and sustainable water networks

Efficiency • Digitalisation • Reliability • Expertise

ANIMA CONFINDUSTRIA AT A GLANCE

Anima Confindustria is the industrial trade organization within the Confindustria system representing mechanical engineering companies.

1,000
Member companies

€59.1 bn
Revenue

60%
Export share

224,000
Employees

35
Trade associations

INDUSTRIAL STRENGTH ALREADY CONNECTED TO UKRAINE

ITALIAN PUMP INDUSTRY

€3.5 bn

2025 production value

78% exported

ANIMA SECTORS TO UKRAINE

€197 m

exports in 2025

+44% vs 2024

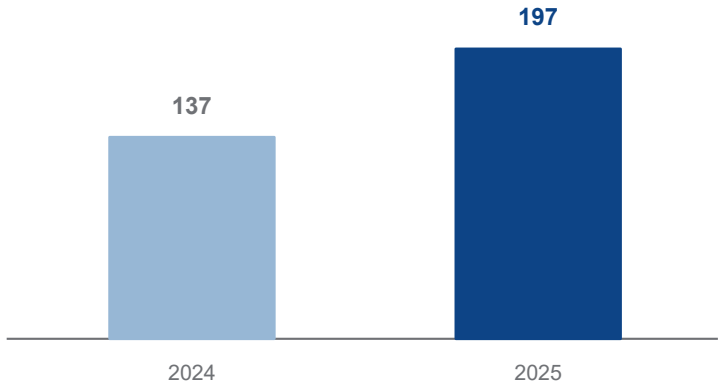
WATER-RELATED EXPORTS

€21 m + €21 m

pumps + valves/fittings

2025

ANIMA exports to Ukraine (€m)



We are not starting from zero.

There is already an established industrial relationship on which reconstruction and future investment can build.

END-TO-END CAPABILITY: OPTIMISE THE WHOLE INSTALLATION



HIGH-EFFICIENCY PUMPS & MOTORS

VARIABLE-SPEED DRIVES

SENSORS, CONTROL & DIGITAL MONITORING

ENGINEERING & LIFECYCLE SERVICES

Lower energy use • Less downtime • Reliable service

SYSTEM OPTIMISATION: MOVE FROM PRICE TO TOTAL COST OF OWNERSHIP

CAPEX

Equipment and installation

ENERGY

Electricity across operating life

MAINTENANCE

Planned and corrective service

DOWNTIME

Service disruption

SPARES

Critical parts and inventory

USEFUL LIFE

Durability and replacement cycle

Measurable savings + predictable performance

easier to evaluate, structure, finance and monitor

MEASURABLE VALUE IN PRACTICE

Modernisation of pumping installations at an Italian municipal water utility

https://serviziarete.it/servizi-a-rete-tour-2026-atti/

More than 60 wells involved

1.52 GWh	€300k	325 t	18.8%
annual energy savings	estimated annual benefit	CO_2 avoided per year	specific efficiency improvement

ASSESS → **PRIORITISE** → **MODERNISE** → **MEASURE**

Target investment where it generates the greatest impact in energy savings, reliability and resilience.

REBUILD FOR LONG-TERM VALUE

Three elements for resilient water infrastructure

- **Advanced technology**
- **Integrated industrial supply chain**
- **Institutional and financial support**

Not the cheapest infrastructure today, but the most sustainable, resilient and economically viable over its entire lifetime.



THANK YOU FOR YOUR ATTENTION

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