

Upline Phone Call for New IBO (after the prefilter text)

Hi _____ This is _____ I work with a team of professionals here in _____ area, and _____ referred you to me. We are looking to expand with a couple of key people. _____ spoke highly of you and said you were interested in learning more about how we mentor people to generate ongoing income outside their full-time careers. Is that correct?

When yes:

Here's what we need to do next. I can sit down via a Zoom call with you for about 20-30 min which will allow me to ask you a few questions about where you would like to be in the next 2-5 years and allow you to get some additional information. Following that meeting, if we connect on the concepts, I will give you an opportunity to meet some of the successful entrepreneurs we partner with.

Coordinate the time and send them a Zoom calendar invite.

If ask for details:

We coach and train people how to diversify and create sustainable income outside of their full-time careers leveraging online marketing with exclusives product lines. Are you currently looking for additional opportunities to make money?

Phone Call for IBOs off their list:

Hey _____, this is _____ from _____. How have you been? [Reconnecting]
Listen, the reason I'm giving you a call is because I'm helping a team of professionals expand in the area. They are looking for a couple of ambitious people. I can't promise you anything, but I called to see if you are open minded to ways to generate ongoing income outside of what you are currently doing full-time right now?

When yes:

Here's what we need to do next. I can sit down via a Zoom call with you for about 20-30 min which will allow me to ask you a few questions about where you would like to be in the next 2-5 years and allow you to get some additional information. Following that meeting, if we connect on the concepts, I will give you an opportunity to meet some of the successful entrepreneurs we partner with.

Coordinate the time and send them a Zoom calendar invite.

Phone Call from C List

Hey _____. this is _____. We met at _____. How have you been? [Reconnecting]
When we met, I mentioned that I have been blessed to have access to some financially independent entrepreneurs that have been mentoring me in creating ongoing revenue. I can't promise you anything, but I called to see if you are open minded to ways to generate ongoing income outside of what you are currently doing full-time right now?

Here's what we need to do next. I can sit down via a Zoom call with you for about 20-30 min which will allow me to ask you a few questions about where you would like to be in the next 2-5 years and allow you to get some additional information. Following that meeting, if we connect on the concepts, I will give you an opportunity to meet some of the successful entrepreneurs we partner with.

Coordinate the time and send them a Zoom calendar invite.

Two Part Phone Script for New IBO

New IBO:

Hey _____. this is _____ from _____. How have you been? [Reconnecting]
Listen, the reason I'm giving you a call is because I'm helping a team of professionals expand in the area. They are looking for a couple of ambitious people.

_____ is sitting here with me right now. He/she is able to explain things a lot better than I can at this time. Do you have a couple of minutes for him/her to let you know what we are doing?

Hand-off phone:

Hi _____ This is _____ Like _____ said, I work with a business team here in the area. We are looking to expand with a couple of key people.

We coach and train people how to generate ongoing income outside of their full-time careers. _____ told me you were ambitious and may be interested in some additional ways to create ongoing income. Are you open minded to options right now?

Here's what we need to do next. I can sit down via a Zoom call with you for about 20-30 min which will allow me to ask you a few questions about where you would like to be in the next 2-5 years and allow you to get some additional information. Following that meeting, if we connect on the concepts, I will give you an opportunity to meet some of the successful entrepreneurs we partner with.

Coordinate the time and send them a Zoom calendar invite.

Asking for referral from a NO:

I know timing is everything, so if something changes, feel free to let me know. In the meantime, I am looking for 2-3 ambitious people right now. Who do you know that would be open minded to an opportunity?