

FIRST YEAR BOOKS

1. *Acres of Diamonds* L10-0069-BK or L10-0069-AB
Russell Conwell
2. *Bringing Out the Best in People* L10-0052-BK
Alan Loy McGinnis
3. *Go for No!* L10-0185-BK
(check upline), Richard Fenton & Andrea Waltz
4. *How I Raised Myself from Failure to Success in Selling* L10-0050-BK or L19-2646-AB
Frank Bettger
5. *How to Win Friends & Influence People* L13-0919-BK or L13-0919-AB
Dale Carnegie
6. *Hung by the Tongue* L10-0109-BK
Francis Martin
7. *Live the Dream: No More Excuses* L12-0288-BK or L12-0288-AB
Larry Winters
8. *The Compound Effect* L13-0805-BK OR *The Slight Edge* L10-0215-BK
(check upline), Darren Hardy / Jeff Olson
9. *The Go-Getter* L10-0053-BK or L18-2523-AB
Peter Kyne
10. *The Greatest Miracle in the World* L10-0063-BK
Og Mandino
11. *The Magic of Thinking Big* L10-0067-BK
David Schwartz
12. *The Master-Key to Riches* L10-0119-BK or L10-0119-AB
Napoleon Hill
13. *Think & Grow Rich* L10-0062-BK or L10-0062-AB
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