
Check Interest Guide

REMEMBER: You have an opportunity that you are sharing that could benefit them if they are ready.

RELAXED CONFIDENCE - BE YOURSELF!!

You are the **EXPERT**. You are an expert at finding the gap and connecting people with a team that can help them close the gap in their lives.

This is a conversation either in person or over the phone.
This is a guide to give you ideas, it is not a script!

Hey _____. this is _____. How have you been?

[Reconnecting]

Take time to ask what they are doing now.

Let me tell you why I am calling.

Share your compelling story -

ASK if they are looking for additional income or opportunity!

I know that (Coach) is still looking for a few key people. I am just getting started so I would like to set up a time with (Coach) so that we can find out if what we are doing is a good fit and answer any questions that you might have.

I would like to see if I can connect you with (Coach). I will give you an introduction through a text. I know (Coach) has a very busy schedule, but if I could connect you with (Coach), he/she may be able to coordinate a time to give you a phone call.

This sets you up to use the three-way text script with your coach.