



TWOJA KAWA

A network of self-service cafés in Poland and the EU. Start your business quickly, with full support and predictable profitability.

EARN FROM €500 TO €2000 NET PER MONTH FROM EACH CAFÉ.

BUILD YOUR NETWORK WITH US.

It's easy to get started with us

Minimal time from you

Running the café takes only **15–20 minutes a day**. Opening your business will be fast and fully supported.

Stable income

A fast-payback business with **predictable profitability**. We have developed a strategy for a quick start and growth. The café generates **€500** in net monthly profit for the owner.



About Us



Twoja Kawa

The company professionally develops self-service coffee shop businesses in **Poland and EU countries**, as well as beyond their borders.

We take an individual approach to help you get started easily in your city, make the right decisions about location, and quickly begin earning a return on your investment. We support you at every stage of the launch.

What We Offer



Marketing Support

We launch the full advertising campaign, acquire new customers, implement a loyalty program, and other ideas that increase sales.



Educational Materials

We hold individual educational meetings with each franchisee, discuss all the details of running and managing the café, and stay in touch at any time.



Supplies

We provide all necessary supplies of the highest quality at market prices. Unique freshly roasted coffee at the most affordable price. You do not need to look for suppliers.



Legal Support

We share our experience and help with all legal matters. Contracts, tenders, insurance.



Accounting Support

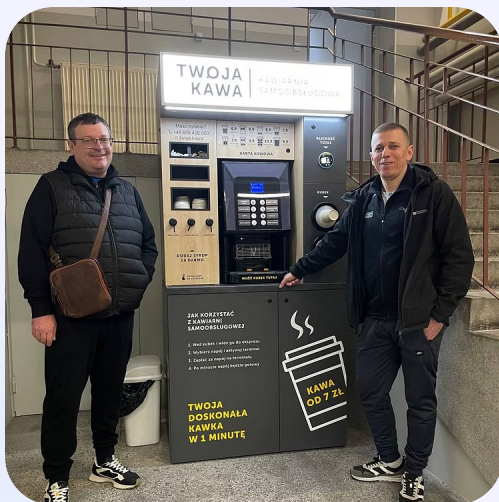
You do not need to hire an accountant! Paying tax contributions is simple, online, and takes no more than a few minutes. And we manage your accounting.



Service and Warranty

1-year warranty on the café. But with us you get more - because we guarantee uninterrupted café operation throughout the entire period of our cooperation.

Who is our partner?



Business owners

We work with owners of existing businesses, preparing a business plan for a new direction – the self-service Twoja Kawa café.



Individuals

Ordinary people trust us. With us, they increase their financial opportunities.



Families

We provide families with professional support in opening a family business. Twoja Kawa – your family self-service café that generates monthly profit.



Entrepreneurs

Our specialists help entrepreneurs achieve their financial goals through Twoja Kawa self-service cafés.

Smart coffee station Twoja Kawa STANDART



Station equipment

- **Saeco Phedra Evo Espresso** coffee machine
- STANDART furniture in the branded style
- 2 holders for paper cups
- Organizer for three types of syrups
- Acquiring from **Elavon**
- **Nayax** payment terminal for card payments
- Branded Twoja Kawa coffee recipes
- Set of ingredients for **200 drinks**

📄 Price: €6,200

Smart coffee station Twoja Kawa MINI



Station equipment

- Coffee machine **Saeco Iperautomatica**
- MINI furniture in brand style
- 2 paper cup dispensers
- Syrup organizer
- Payment settlement from **Elavon**
- Interactive menu
- **Nayax** card payment terminal
- Brand coffee recipes from Twoja Kawa
- Ingredient set for **200 drinks**

 **Price: 4 600 €**

Coffee machine selection



JETINNO JL24

10.1" touchscreen
150 drinks without
interruption
3 canisters for dry
ingredients, 3.2 kg
Android OS
Option to connect cold
beverages



Saeco Phedra Evo

Button menu, 8 drinks
80 drinks without
interruption
3 canisters for dry
ingredients, 1 kg
Proven reliability over time
Easy and inexpensive coffee
machine repairs



JETINNO JL22

10.1" touchscreen
150 drinks without
interruption
3 canisters for dry
ingredients, 1.5 kg
Android OS
Option to connect cold
beverages



Saeco Iperautomatica

Button menu, 8 drinks
30 drinks without
interruption
2 canisters for dry
ingredients, 500 g
Compact size
Easy and inexpensive coffee
machine repairs



Ideal locations

Sports complexes and conference halls

They operate every day and host many classes and events. For example, swimming pools, fitness centers, tennis courts. Performance halls, exhibition halls. Constant traffic and many visitors at the reception.

Libraries and coworking spaces

Always busy places full of students and researchers. On weekends – festivals and events.

Shopping malls.

A shopping mall is a place that attracts people every day. Crowds in queues = a lot of coffee drunk!

Why Your Coffee?

20

minutes a day

That is all the time you need to run your own café.

6–12

months to payback

The period in which you can recover the cost of the café. The main expenses are high-quality ingredients and rent.

50%+

Your profit

After accounting for all costs, the business profitability exceeds 50%.

Easy start

Getting started does not require much of your time – we offer a turnkey business. We help prepare all documents and set up accounting.

Guarantees

“Twoja Kawa” sp. z o.o. NIP 6793362094 – an officially registered company in Poland. We operate under a contract in which we agree on all points of cooperation.

Our Network

AGH University, Kraków

since 2024 – our café network began cooperation with the AGH University of Science and Technology in Kraków.

Jagiellonian University, Kraków

since 2023 – our café network began cooperation with Jagiellonian University in Kraków.

Kraków University of Technology, Kraków

since 2026 – our café network began cooperation with the Kraków University of Technology.

AKF Academy, Kraków

since 2025 – our café network began cooperation with the academy in Kraków.

Follow the latest updates on Instagram [@twoja.kawa](https://www.instagram.com/twoja.kawa) and on the website twoja-kawa.com



Get started now



Ask any questions

Call or write to us in any convenient way:

+48 608-426-050

twojakawasp@gmail.com



Free consultation

All consultations with our specialists are free of charge.
Accounting, jurisprudence, consulting, banking, acquiring, training, service, telemetry, installation - we help with everything.



Start a partnership

Our support at every stage of opening and running a Twoja Kawa coffee shop: we help with setting up a company, taxation, finding locations and tenders, with banks, telemetry and reporting, and we also teach you how to monitor and manage a coffee shop.



Pick up the station

Starting a business with us is as easy as buying coffee – just a few taps.
We manufacture, configure, deliver, and install the coffee shop for you. You make money from it.



Reach out to us with any questions:

+48 608-426-050 (ua/pl/en)

e-mail: twojakawasp@gmail.com